|  |
| --- |
| **IDB BANK + IIA** |
| **Request for Proposals – Expression of Interest**  **IDB CFP**  **AGRInnova – Latin America and the Caribbean**  2024/07 |
| Remove the yellow background (**the** **highlight**) that indicates the areas in the document that are editable as follow:  Press "Review" → "Protect/Restrict Editing" → Uncheck "Highlight the regions I can edit"  (Should be done every time the document is opened) |

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| 11.07.2024 |  | v2.10.11 | track\_idb\_cfp |  |  | v2.10 | Req for Proposal - IDB CFP - AGRInnova\_v2.10.11 |

**Table of Content**

[1 Relevant pilot project / technology sectors](#_Toc171595048)

[1.1 Boost productivity – growing population and food security](#_Toc171595049)

[1.2 Improve sustainability](#_Toc171595050)

[1.3 Challenge](#_Toc171595051)

[2 Executive Summary](#_Toc171595052)

[3 Part 1 - Company details and background](#_Toc171595053)

[3.1 Project Participant](#_Toc171595054)

[3.2 Contact person](#_Toc171595055)

[3.3 Organization Background](#_Toc171595056)

[3.3.1 General Business Description & Area of Expertise](#_Toc171595057)

[3.3.2 Revenues and investments during last three / five years](#_Toc171595058)

[3.3.3 Technology Description (Main Products/Services)](#_Toc171595059)

[3.3.4 IP Status](#_Toc171595060)

[3.3.5 Status Technology / Products Development](#_Toc171595061)

[3.3.6 Targeted Customers and Market](#_Toc171595062)

[4 Part 2 – Company Experience](#_Toc171595063)

[4.1 Company experience in Israel](#_Toc171595064)

[4.2 Did you already perform in Israel Pilots / Full-scale projects?](#_Toc171595065)

[4.3 Have you already performed globally Pilots / Full-scale projects?](#_Toc171595066)

[4.4 Experience with other IFIs (International Financial Institution)](#_Toc171595067)

[4.5 Do you have experience with Latin America and the Caribbean?](#_Toc171595068)

[5 Part 3 - Pilot project example](#_Toc171595069)

[5.1 Pilot project scope for testing the solution](#_Toc171595070)

[5.2 Pilot Outline:](#_Toc171595071)

[5.3 Please describe the pilot](#_Toc171595072)

[5.4 Unique features and benefits](#_Toc171595073)

[5.5 Product/technology/solution difference from other existing solutions](#_Toc171595074)

[5.6 Success criteria and key performance indicators](#_Toc171595075)

[5.7 Requirement or needs for an effective pilot and carry out the assignment](#_Toc171595076)

[5.8 the Pilot’s Timeline and Deliverables Estimation](#_Toc171595077)

[5.9 Key personal who will be Undertaking the Work](#_Toc171595078)

[5.10 Expected Outcome of Project](#_Toc171595079)

[5.11 Snapshot of Financial Health of company](#_Toc171595080)

# Relevant pilot project / technology sectors

## Boost productivity – growing population and food security

|  |
| --- |
| Select… |

## Improve sustainability

|  |
| --- |
| Select… |

## Challenge

|  |
| --- |
| Select… |

# Executive Summary

|  |
| --- |
| Describe the following:  [**1**] the challenge to be face  [**2**] the solution/technology proposal relevant to the pilot project   * Max 10 lines |
| Enter text here… |

# Part 1 - Company details and background

## Project Participant

|  |  |
| --- | --- |
| **Company Name** |  |
| **Website** |  |
| **Year Established** |  |
| **Ownership** |  |
| **Number of Employees** |  |
| **Company Contact Information** |  |
| **Address** |  |

## Contact person

|  |  |
| --- | --- |
| **Name** |  |
| **Title** |  |
| **Phone** |  |
| **Mobile** |  |
| **Email** |  |

## Organization Background

### General Business Description & Area of Expertise

|  |
| --- |
| * maximum 500 words |
| Enter text here… |

### Revenues and investments during last three / five years

|  |
| --- |
| * maximum 300 words |
| Enter text here… |

### Technology Description (Main Products/Services)

|  |
| --- |
| * maximum 500 words |
| Enter text here… |

### IP Status

|  |
| --- |
| * please fill out the table below |

|  |  |
| --- | --- |
| **IP Number** |  |
| **IP Status** |  |

### Status Technology / Products Development

|  |
| --- |
| * maximum 300 words |
| Enter text here… |

### Targeted Customers and Market

|  |
| --- |
| * maximum 300 words |
| Enter text here… |

# Part 2 – Company Experience

## Company experience in Israel

|  |
| --- |
| Select… |

## Did you already perform in Israel Pilots / Full-scale projects?

|  |
| --- |
| * If the answer is Yes, please fill the table below: |

|  |
| --- |
| Select… |

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Number** | **Size** | **Country** | **Year** | **Customer/partner** |
|  |  |  |  |  |

## Have you already performed globally Pilots / Full-scale projects?

|  |
| --- |
| * If the answer is Yes, please fill the table below: |

|  |
| --- |
| Select… |

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Number** | **Size** | **Country** | **Year** | **Customer/partner** |
|  |  |  |  |  |

## Experience with other IFIs (International Financial Institution)

|  |
| --- |
| Select… |

## Do you have experience with Latin America and the Caribbean?

|  |
| --- |
| * If the answer is Yes, please fill the table below: |

|  |
| --- |
| Select… |

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Number of customers**  **in LAC** | **LAC countries**  **with existing customers** | **LAC regions support personnel** | **LAC region offices** | **Spanish/**  **Portuguese speakers** | **Other specific interest in the LAC region** |
|  |  |  |  |  |  |

# Part 3 - Pilot project example

## Pilot project scope for testing the solution

|  |
| --- |
| * Based on the presented challenge please provide an approximate pilot project scope for testing the solution * Please provide a detailed list of activities and project budget in an excel sheet. * Add lines as needed |

|  |
| --- |
| **Total Project Budget range in USD** |

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **#** | **Tasks Names** | **Start Date**  mm/yyyy | **End Date**  mm/yyyy | **Man Years**  in months | **Task Overall Budget** |
| **1** |  |  |  |  | 0 |
| **2** |  |  |  |  | 0 |
| **3** |  |  |  |  | 0 |
| **#** | **Total Budget** |  |  |  | 0 |

## Pilot Outline:

|  |
| --- |
| * Please explain how you plan to address the LAC company’ challenge * Please describe operational support mechanism if exists |
| Enter text here… |

## Please describe the pilot

|  |
| --- |
| * Please describe the pilot program: * including details about scope, test and control, deployment, onboarding, maintenance & support, timeline |
| Enter text here… |

## Unique features and benefits

|  |
| --- |
| * What are the unique features and benefits of the proposed product/technology to the challenge? |
| Enter text here… |

## Product/technology/solution difference from other existing solutions

|  |
| --- |
| * In what ways is your product/technology/solution different from other existing solutions? |
| Enter text here… |

## Success criteria and key performance indicators

|  |
| --- |
| * Please describe success criteria and key performance indicators |
| Enter text here… |

## Requirement or needs for an effective pilot and carry out the assignment

|  |
| --- |
| * Please describe requirement or needs from the company/Inter-American Development Bank to create an effective pilot and carry out the assignment. * For example, equipment, data, background reports, etc. |
| Enter text here… |

## the Pilot’s Timeline and Deliverables Estimation

|  |
| --- |
| * Please fill out the table below * Add lines as needed |

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **#** | **Broad Scope of Work** | **Sub-Activities** | **Deliverables** | **Duration**  weeks/month | **Broad Scope**  **of Work** |
| **1** |  |  |  |  |  |
| **2** |  |  |  |  |  |

## Key personal who will be Undertaking the Work

|  |
| --- |
| * Please fill out the table below * Add lines as needed |

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **#** | **Name** | **Designation** | **Qualification/ Experience** | **Credibility** | **Principle Area of Focus**  **in this Project** |
| 1 |  |  |  |  |  |
| 2 |  |  |  |  |  |

## Expected Outcome of Project

|  |
| --- |
| * Please provide an explanation of how a potential scale up of the project will be implemented |
| Enter text here… |

## Snapshot of Financial Health of company

|  |
| --- |
| Enter text here… |