







KEEP CALM IT'S POLL TIME





Agenda

- > ISERD Who we are and what we do
- > European funding programmes
- > Horizon Europe
- > European Innovation Council
- > EIC Pathfinder Open
- > 2021 Deadline stats and insights
- > Q&A
- > How to proceed and how ISERD can help you











The Israel Innovation Authority

Innovation Divisions



Technological Infrastructure



Startup



Growth



Societal Challenges



Advanced Manufacturing



International Collaborations & ISERD

Different Needs Require Different Policies and Tools

Research infrastructure, disruptive technologies

Maintaining a s sufficient deal flow of tech startups and helping them reach fundable milestones

Helping tech firms grow in Israel

Supporting tech solutions for societal and public goals

Pushing the manufacturing industries to a sustainable competitive path

Enabling the Israeli technology industry to find its path in the global arena









ISERD – Israel Europe R&I Directorate

- > An **interface** between the Israeli government and the European Union
- > Encouraging Israeli entities to participate
- Representing Israel in the programme committees of the EC
- > National Contact Point (NCP) for the different themes
- Information dissemination
- Assistance throughout projects' submission and management
 - ISERD aims at maximizing the benefits of Israel's participation in the Framework Programmes (FP)

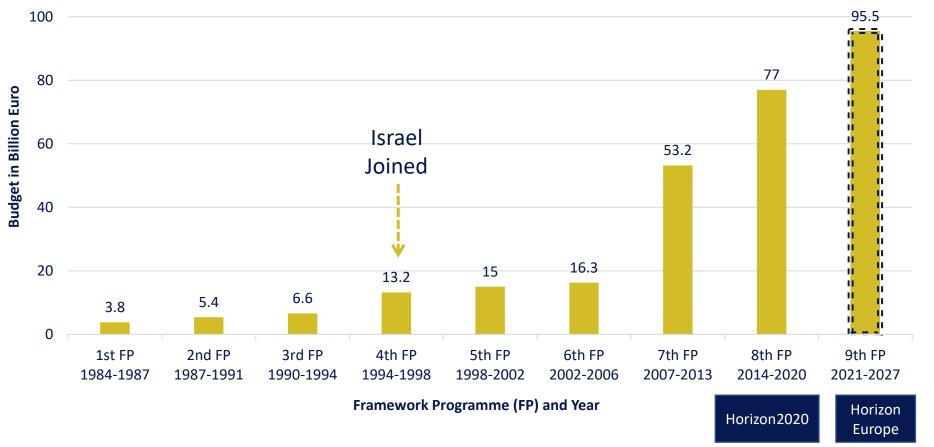








Progression of FP Budgets **L** Over Time











□ Horizon Europe□ European Framework Programme

What is Horizon Europe?

- > EU's main funding instrument for R&D (since 1984)
- > Covering all major scientific and technological disciplines
- > Targeting the major European industrial sectors











Horizon Europe - Goals

The ambitious EU research and innovation framework programme (2021-2027)



Strengthen the EU's scientific and technological bases and the European Research Area (ERA)



Boost Europe's innovation capacity, competitiveness and jobs



Deliver on citizens' priorities and sustain our socioeconomic model and values

The Commission proposes a budget of € 95.5 billion for Horizon Europe









Participating Countries



18 Associated Countries (AC)



Albania (AL)



Montenegro (ME)



Armenia (AM)



Norway (NO)



Bosnia and Herzegovina (BA)



Serbia (RS)



Faroe Islands (FO)



Kosovo (XK)



Georgia (GE)



Morocco (MA)



Iceland (IS)



Tunisia (TN)



Israel (IL)



Turkey (TR)



Macedonia (MK)



United Kingdom



Moldova (MD)



Ukraine (UA)









Conditions for Participation

- MINIMUM CONDITION, general rule, at least Three independent participants (any legal entity) from Three different MS or AC, with at least one MS
- > ADDITIONAL CONDITIONS can be established by the Scientific Programme or Work Programme (number or type of participant, place of establishment)











Main Types of Action

	Action	Funding*	Main Characteristics	
	RIA – Research & Innovation Action	100% + 25%	Basic and applied research, technology development and integration, testing, demonstration and validation on small-sca prototype in laboratory or simulated environment	
-	IA – Innovation Action	70% + 25%	Prototyping, testing, demonstrating, piloting, large-scale product validation and market replication	
	CSA - Coordination & Support Action	100% + 25%	Networking, coordination or support services, policy dialogues and mutual learning exercises and studies	

^{*} Non profit – always 100%









Technology Readiness Level (TRL)

- > TRL 1 Basic principles observed
- > TRL 2 Technology concept formulated
- > TRL 3 Experimental proof of concept
- > TRL 4 Technology validated in lab
- > TRL 5 Technology validated in relevant environment
- > TRL 6 Technology demonstrated in relevant environment
- > TRL 7 System prototype demonstration in operational environment
- > TRL 8 System complete and qualified
- > TRL 9 Actual system proven in operational environment









The Evaluation Criteria

Three main criteria (max. score of 5 in each and 15 total) –

- > Excellence (relevant to the topic of the call) Concept, objective, work-plan
- > Impact

Contribution to expected impacts listed in work programme Plans for dissemination/exploitation

→ Quality and Efficiency of the Implementation Individual participants and consortium as a whole Allocation of resources

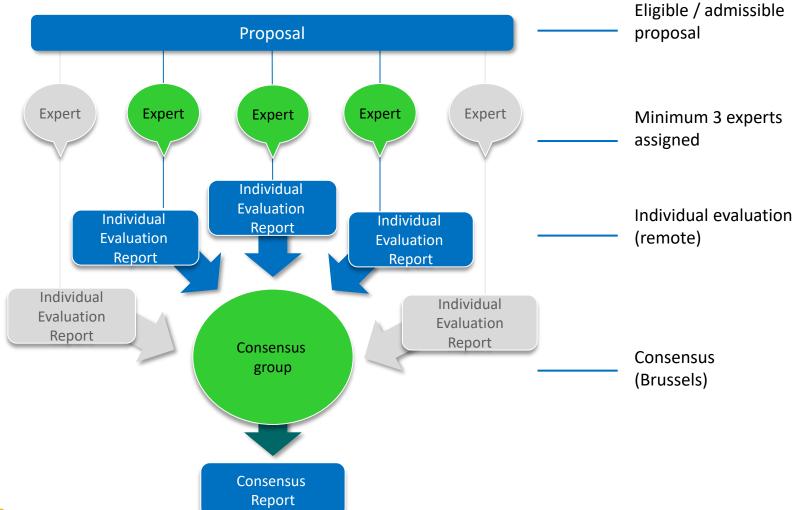








The Evaluation Process



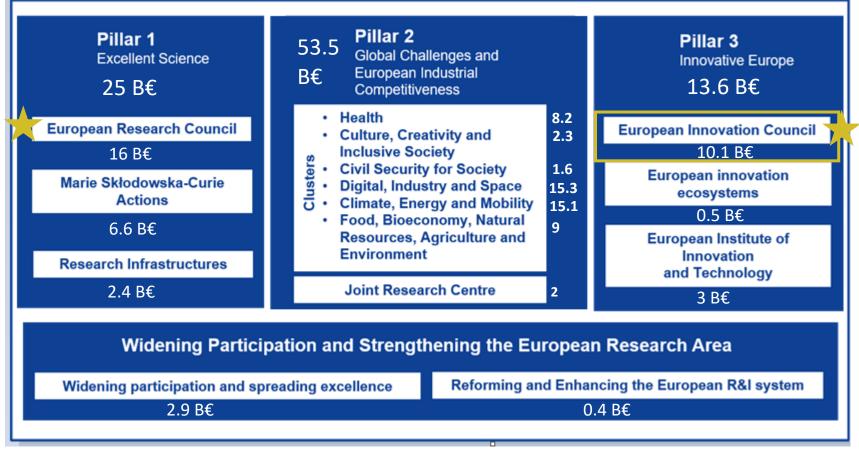








Horizon Europe (2021-2027)









From FET to EIC

Horizon 2020	Horizon Europe
Future and Emerging Technologies (FET)	European Innovation Council (EIC)
Pillar 1 (Excellence in Science)	Pillar 3 (Innovative Europe)







Horizon Europe - Novelties

Lessons Learned

from Horizon 2020 Interim Evaluation



Support breakthrough innovation



European Innovation Council

Key Novelties

in Horizon Europe



Create more impact through missionorientation and citizens' involvement



EU Missions



Rationalise partnerships' landscape



New approach to partnerships



Reinforce openness



Open science policy



Strengthen international cooperation



Extended association possibilities



Encourage participation



Spreading Excellence









The new European Innovation Council

One-stop-shop for scaling up the next European's unicorns

The EIC provides financial support, investment opportunities and coaching to breakthrough and disruptive innovation projects...

...from deep tech founders to start-ups, from entrepreneurial researchers to investors, and from corporate partners to global markets.



EIC Pathfinder

for radically new technologies emerging from research excellence



EIC Transition activities

for bringing research results to innovation potential



EIC Accelerator

for development and scaling up of high risk innovations by **start-ups and SMEs**, including with blended finance support (grants combined with investments through the EIC Fund)



EIC Business Acceleration Services

for tailor-made **coaching, mentoring, and matching** for all EIC supported companies and projects

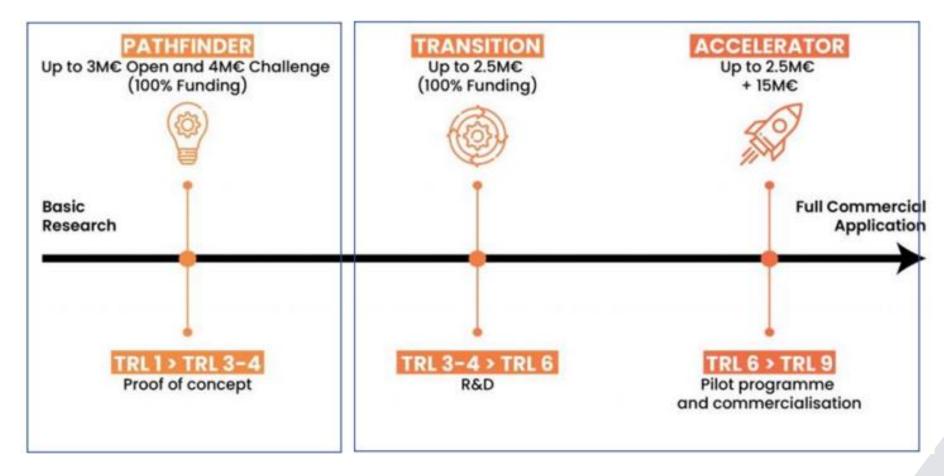








EIC Funding Schemes









EIC Work Programme 2022

- Launch: Press release, publication of Work Programme on EIC website, infographics, FAQ (8.02.2022)
- EIC Applicants Day 2022 (22.02.2022, 9h30-16h00 tbc)









Summery

	EIC Ope		pen EIC Challenges				
Call	Who can apply	What for	Deadlines	Indicative Budget (EUR million)	EIC Challenge	Deadlines	Indicative Budget (EUR million)
EIC Pathfinder	Consortia of at least three different independent legal entities 14 established in at least three different eligible countries. Additionally, single applicants or small consortia (two partners) for EIC Pathfinder Challenges only.	Grants of up to EUR 3 million (open) or EUR 4 million (challenge driven) (or more if properly justified) to achieve the proof of principle and validate the scientific basis of breakthrough technology (TRL 1-4)	4 May 2022	183	Carbon dioxide & Nitrogen management and valorisation Mid-long term, systems-integrated energy storage Cardiogenomics Healthcare Continuum technologies DNA-based digital data storage Alternative Quantum Information Processing, Communication, and Sensing	19 October 2022	167
EIC Transition	Single applicants (SMEs, spin-offs, start-ups, research organisations, universities) or small consortia (two partners) or consortia of three to five different independent legal entities established in at least three different eligible countries. Proposals must build on results from eligible EIC Pathfinder, FET or ERC Proof of Concept projects	Grants of up to EUR 2.5 million (or more if properly justified) to validate and demonstrate technology in application-relevant environment (TRL 4 to 5/6) and develop market readiness	3 May 2022 29 June 2022 28 September 2022	70.9	Green digital devices for the future Process and system integration of clean energy technologies RNA-based therapies and diagnostics for complex or rare genetic diseases	3 May 2022 29 June 2022 28 September 2022	60.5
EIC Accelerator	Single start-ups and SMEs (including spin-outs), individuals (intending to launch a start-up/ SME) and in exceptional cases small mid-caps (fewer than 499 employees)	Up to EUR 2.5 million grant component for technology development (TRL 5/6 to 8); EUR 0.5 up to 15 million ¹⁵ investment component for scaling up and other activities. Grant only/grant first under certain conditions. Investment component only for small mid-caps or as follow up to grant only.	Short applications: continuous Full applications: • 16 March 2022 • 1 June 2022 • 5 October 2022	630.9	Technologies for Open Strategic Autonomy Technologies for 'Fit for 55'	Short applications: continuous Full applications: • 16 March 2022 • 1 June 2022 • 5 October 2022	536.9









			EIC Open	
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No single applications Consortia of at least three At least one partner from a MS

One submission deadline

Approx. 60 projects will win













EIC Pathfinder





EIC Pathfinder



Focus on inter-disciplinarity and visionary nature of technologies



Open to all fields, but also targeted funding for particular challenges



Supports high-risk and high-impact research on future and emerging technologies



coaching, mentoring and networking to crystallise the potential of research results

Access to EIC



Grants of up to 3-4 million for trans-national collaborative projects



Possible follow-up funding through EIC transition activities and EIC accelerator









> Gatekeepers:

- Convincing long-term vision of a radically new technology that has the potential to have a transformative positive effect to our economy and society
- Concrete, novel and ambitious science-towards-technology breakthrough, providing advancement towards the envisioned technology.
- High-risk/high-gain research approach and methodology, with concrete and plausible objectives









- > The overall objective of the EIC Pathfinder for advanced research is to develop the scientific basis to underpin breakthrough technologies.
- > It provides support for the earliest stages of scientific, technological or deep-tech research and development (TRL 1-4)
- > Pathfinder projects aim to build on **new, cutting-edge directions in science and technology** to disrupt a field and a market or create new opportunities by realising innovative technological solutions
- 'EIC Pathfinder Open', open to proposals in any field of science, technology or application without predefined thematic priorities
- > Successor of **FET-Open**, with an emphasis on **applicable results**, and a road to commercialization.









- Interdisciplinary collaboration bringing diverse areas of research together.
- Compose the team that you need, that you can learn from, and that you can move forward with. Involve and empower key actors that have the potential to become future leaders in their field
- Realise the proof of principle and validate the scientific basis of the future technology
- > Project results should include top-level scientific publications
- > Provisions will be applied to ensure **open access** to scientific publications and promote the uptake of research results
- > You are expected to take the necessary measures to allow future uptake to take place, for instance through an adequate formal protection of the generated Intellectual Property (IP), including industrial property (patents, trademarks, designs and geographic indications of source) and copyright









FET Open & EIC Pathfinder Open

Similarities:

- **Bottom Up**
- "FET gatekeepers"
- RIA 100% of eligible costs
- Grants of up to EUR 3 million
- Excellence 60% Threshold 4/5
- Impact 20% Threshold 3.5/5
- Implementation 20% Threshold 3/5

Differences:

- One cut-off per year- 4 May 2022
- Sections 1 to 3 of the Part B maximum of **17 A4 pages**
- **Rebuttal** procedure
- **Applicable** results









Specific terms

- > RIA 100% of eligible costs
- > Grants of up to EUR 3 million
- > Total indicative budget: EURO 168 Million
- > Call publication 08.02.2022?
- > One cut-off 04.05.2022?
- Sections 1 to 3 of the Part B maximum of 17 A4 pages
- > Proposal Template available
- ➤ A consortium must include at least three independent legal entities, each one established in a different Member State or Associated Country and with at least one of them established in a Member State









Specific terms

- In general, there is no specific expectation on the number of partners in a consortium or the duration of EIC Pathfinder projects, which should be "fit-for-purpose", i.e. decided in line with the S&T ambition, by ensuring an efficient implementation strategy of the planned R&I, dissemination and exploitation activities and considering quickly changing research landscape in given area(s)
- > The participation of SMEs and industrial partners in the EIC Pathfinder consortia is not compulsory. Please note however that applicants are encouraged to involve and empower in their team key actors that have the potential to become future leaders in their field such as excellent early-career researchers or promising high-tech SMEs, including start-ups.









IPR – Intellectual Property Rights



Each participant owns the foreground it generated

Joint Ownership: When foreground is generated jointly – the joint owners must reach an agreement <u>in writing</u> – Results Ownership List (ROL)

Access Rights:

- > Granting licenses and user rights to another participant's results or background. Beneficiaries can benefit from each other's resources, and take advantage of the collaboration
- > Access rights to another beneficiary's results and/or background are only to be granted if the requesting beneficiary needs such access in order to carry out its part of the project or to exploit its own results
- > In order for the beneficiaries to exercise their access rights, this must be requested in writing









Gender Equality

What is the challenge?

Despite progress achieved on gender equality in research and innovation under the <u>Horizon 2020</u> research and innovation programme, we still need better implementation of EU gender equality objectives by research and innovation organisations across the EU, notably:

- More women participating in research and innovation programmes
- Better integration of the gender dimension in the content of research and innovation projects
- More participation of EU widening countries in actions dedicated to gender equality in research and innovation organisations
- Broadening gender equality policies in research and innovation to intersections with other potential grounds for discrimination such as ethnicity, disability and sexual orientation

How we will tackle it and for whom

 Horizon Europe sets gender equality as a crosscutting principle and aims to eliminate gender inequality and intersecting socio-economic inequalities throughout research and innovation systems, including by addressing unconscious bias and systemic structural barriers.









Gender Equality

new eligibility criterion to get access to Horizon Europe funding: public bodies, research organisations and higher education establishments will be required, starting in 2022, to have a gender equality plan (GEP) in place. This will ensure sustainable institutional change.

The integration of the gender dimension into research and innovation content (i.e. sex and gender analysis) becomes a requirement by default across the whole programme (for more information see the 'Gendered Innovations' policy report).

Particular attention will be paid to ensuring **gender balance** in evaluation panels and in other relevant advisory bodies, such as boards and expert groups. Gender balance among researchers involved in Specific funding will be made available for projects will be strongly encouraged and will be actions supporting the development of taken into account for equally ranked proposals.

> Flagship measures and activities promoting gender equality under the **European Innovation Council** (EIC), including a target of 40% women-led companies invited to pitch their projects, a target of 50% women among members of advisory structures, a prize for women innovators and a dedicated initiative to support women-led start-ups.



inclusive gender equality plans in research and innovation organisations across Member States and associated countries under the "Widening Participation and Strengthening the European Research Area" part of the Programme. Specific **funding** will be allocated for gender studies and intersectional research, in particular in Pillar II Cluster 2 -Culture, Creativity and Inclusive Society.









Gender Equality Plan

To meet the eligibility criterion, a GEP must fulfil 4 mandatory process-related requirements:

PUBLICATION

a formal document published on the institution's website and signed by the top management.

DEDICATED RESOURCES

a commitment of resources and expertise in gender equality to implement the plan.

DATA COLLECTION & MONITORING

sex/gender-disaggregated data on personnel (and students, for the establishments concerned) and annual reporting based on indicators.

TRAINING

awareness-raising/ training on gender equality and unconscious gender biases for staff and decision-makers.

In terms of the content, it is **recommended** that a GEP addresses the following **5 thematic areas**, using concrete measures and targets:

- 1. Work-life balance and organisational culture.
- 2. Gender balance in leadership and decision-making.
- **3.** Gender equality in **recruitment** and **career progression**.
- **4.** Integration of the gender dimension into **research** and **teaching content**.
- **5.** Measures against **gender-based violence**, including sexual harassment.











Open Science



EIC Pathfinder funded projects must comply with the open science requirements as described in the Model Grant Agreement (article 17). These concern:

- > Providing immediate open access to scientific publications
- > Managing responsibly research data generated or reused by projects in line with the FAIR principles (Findable, Accessible, Interoperable and Reusable data).
- > Producing and updating a data management plan; providing open access to research data under the principle 'as open as possible, as closed as necessary', that is with exceptions, under the conditions required by the grant agreement;
- > providing information about the **research outputs/tools/instruments** needed to validate the conclusions of scientific publications or to validate/re-use research data;
- > providing digital or physical access to the **results needed to validate the conclusions** of scientific publications, unless exceptions apply (the same as with open access to research data);









Open Science



- > In cases of public emergency, if requested by the granting authority, providing immediate open access to all research outputs under open licenses or, if exceptions apply, access under fair and reasonable conditions to legal entities that need the research outputs to address the public emergency.
- > Open science practices that are not mandatory but recommended, may be included in projects at the design phase, such as involving all relevant knowledge actors, including citizens, early and open sharing of research, output management beyond research data, open peer-review.
- > Recommended open science practices are **incentivised through the evaluation** at the proposal stage. Proposers should be aware of both mandatory and recommended practices and integrate them into their proposals.









Evaluation Criteria

Excellence - 60% Threshold - 4/5

- Long-term vision
- Science-towards-technology breakthrough
- Objectives
- Interdisciplinarity

Impact - 20% Threshold - 3.5/5

- Long-term impact
- Innovation potential
- Communication and Dissemination

Implementation – 20% Threshold - 3/5

- Quality of the consortium
- Work plan
- Allocation of Resources









Excellence - 60% (Threshold - 4/5)

Long-term vision:

- Convincing vision of a radically new technology towards which the project would contribute in the long term
- Science-towards-technology breakthrough:
 - Concrete, novel and ambitious science-towards-technology breakthrough with respect to the state-of-the-art
 - Advancement provided towards realising the envisioned technology
- Objectives:
 - Concrete and plausible objectives
 - Appropriate high-risk/high-gain research approach for achieving them
 - **Sound methodology**, appropriate consideration of the **gender dimension** in research content, and the quality of **open science** practices
- Interdisciplinarity:
 - Relevant interdisciplinary approach for achieving the proposed breakthrough









Impact - 20% (Threshold - 3.5/5)

Long term Impact:

Significant potential transformative positive effects that the envisioned new technology would have to our economy, environment and society

Innovation potential:

- **Adequate** proposed measures for protection of results and any other exploitation measures to facilitate future translation of research results into innovation
- **Suitable** proposed measures for involving and empowering key actors that have the potential to take the lead in translating research into innovations in the future

Communication and Dissemination:

Suitable measures to maximise expected outcomes and impacts, including communication activities, for raising awareness about the project results' potential to establish new markets and/or address global challenges









Implementation – 20% (Threshold - 3/5)

Quality of the consortium

 Necessary high-quality expertise of the consortium members for performing the project tasks

Work plan:

 Coherent and effective work plan (work packages, tasks, deliverables, milestones, time-line, etc.) and risk mitigation measures in order to achieve the project objectives

> Allocation of Resources

 Appropriate and effective allocation of resources (person-months and equipment) to tasks and consortium members

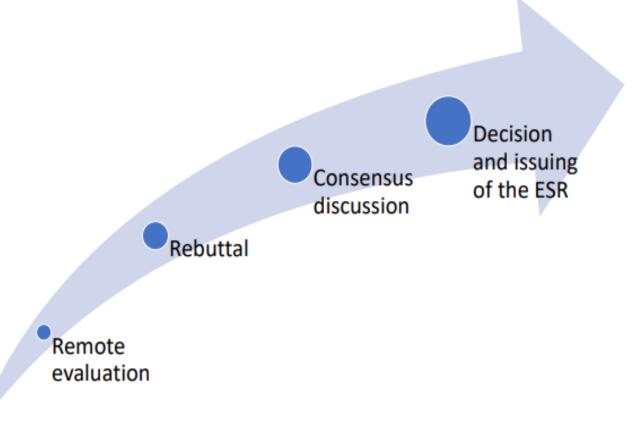








Evaluation process



Source: https://euraxess.ec.europa.eu/career-development/researchers/manual-scientific-entrepreneurship/major-steps/trl

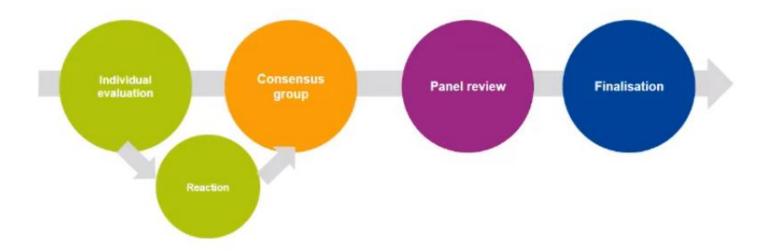








Piloting new processes based on lessons learnt



Right-to-react (Rebuttal)

- Objective is to increase transparency, to correct any factual or major misunderstandings by experts at an early stage, and provide more detailed feedback to applicants.
- Applicants will send their reactions to draft experts comments
- Experts will take applicants' reaction into account before finalising their final assessment.









Rebuttal phase

- The evaluators' comments will be received about 1.5-2.5 months after the call deadline via the EU Funding & Tender Opportunities Portal
- > 8 calendar days to reply to the comments of the evaluators
- Max. 2 A4 pages
- > Replies cannot be used to alter or add to the content of the proposals!!
- Replies must strictly focus on responding to potential misunderstandings or errors by the evaluators









Priority

For proposals with the **same final score**, priority will be based on the following factors, in order:

- > Higher score under the criterion **Excellence**
- Higher score under the criterion Impact
- Gender balance among the work package leaders as identified in the proposal
- Number of applicants that are SMEs
- > Number of **Member States and Associated Countries** represented in the consortium
- > Other factors related to the objectives of the call to be determined by the evaluation committee









In Addition

Projects or their beneficiaries funded through EIC Pathfinder and Transition are eligible to:

- > Receive additional Ad hoc grants (up to 3 per project or more if duly justified) with fixed amounts of up to €50,000 to undertake complementary activities:
 - To explore potential pathways to commercialization (for EIC Pathfinder grant holders)
 - For portfolio activities (for EIC Pathfinder and EIC Transition grant holders)
- Submit an EIC Accelerator proposal via the Fast Track scheme (Full application only);
- > Receive free access to a wide range of **Business Acceleration Services**:
 - Tailor-made coaching, mentoring, expertise and training delivered by specialised providers and adapted to their innovation stage
 - Access to global partners (leading corporates, investors, procurers, distributors, clients)
 - Access to innovation ecosystem and peers (EIC Community, EIC Marketplace)

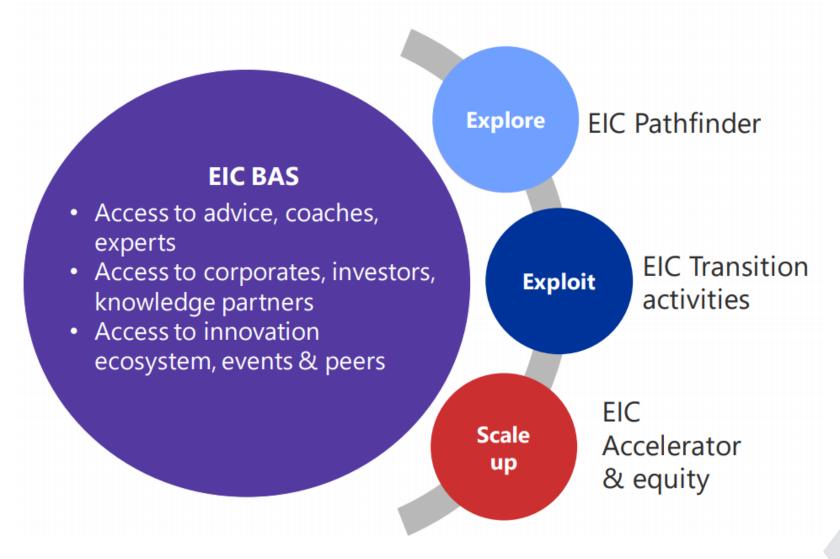








Business Acceleration Services











EIC Pathfinder Timeline











European Innovation Council Pathfinder Open

Successful proposals | Cut-off 25 May 2021



868

PROPOSALS EVALUATED



PROJECTS CHOSEN



€168M

TOTAL EU CONTRIBUTION



AVERAGE EU GRANT



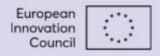
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COUNTRIES



PARTICIPANTS

45% HIGHER EDUCATION, 24% PRIVATE ORGANISATIONS, 28% RESEARCH ORGANISATIONS. 3% OTHER











Israeli statistics for Pathfinder Open 2021

		Israel	General
Submitted proposals	No. of Proposals	73	868
	Below Threshold	31	373
	%	42.47%	42.97%
	Below available budget	38	433
	%	52.05%	49.88%
Selected for funding	No. of Proposals	4	56
	%	5.48%	6.45%
	Requested Fund	€ 56,415,146	€ 2,601,301,503
	Funded	€ 1,932,290	€ 168,915,828
	%	3.43%	6.49%







Israeli Coordination

- > 21 Israeli Coordination submissions, 2 ineligible proposals
- O selected for funding
- ▶ 13 coordinators from academia 7 above threshold
- ▶ 8 coordinators from companies 3 above threshold
- ➤ Highest score for an Israeli coordinator 4.6
- Average scores for Israeli coordinators:
 - > Excellence: 4.2
 - > Impact: 4.3
 - > Implementation: 4.3









Important points

- Min. score for winning projects: 4.7
- **Excellence** min. 4.75
- > Rebuttal no added information!
- > EU Strategic priorities and agendas







Important points

- Min. score for winning projects: 4.7
- **Excellence** min. 4.75
- > Rebuttal no added information!
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Red Team



"A red team is an independent group that challenges an organization to improve its effectiveness by assuming an adversarial role or point of view."

- Wikipedia

The Red Team service is a national full proposal check -

- > It is free of charge
- > It uses expert reviewers of the Innovation Authority (some are also EC reviewers)
- All reviewers have signed NDA with the Innovation Authority
- > The identity of the reviewer is classified
- > The full proposal must be submitted at least a month in advance of the topic deadline by 10:00
- > For EIC Accelerator under certain conditions







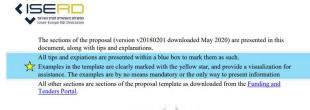


Training and Additional Material

Annotated proposal template

> Training sessions – <u>recordings</u> from previous events

Newsletter & Website – events and updates





Proposal template: technical annex (for full proposals: single stage submission procedure and 2nd stage of a two-stage submission procedure) Research and Innovation actions Innovation actions











Become an Expert Evaluator

Roles: Evaluator, monitor, independent observer

The **benefits** of being an **expert evaluator**:

- Learning the process and evaluating
- > Learning the current thinking and state of the art
- > Meeting evaluators from across Europe and themes
- > Become part of the community
- > Fully electronic process on funding portal
- Confirm availability for
- > Expert rotation



Industrial background / Female candidate might give an advantage









Our Team





- > ISERD Managing Director National Coordinator Ms. Nili Shalev
- > Data & Information Manager, Open Science and Ethics Ms. Noga Carmin
- > Director: Business Development & Financial Instruments in Europe Ms. Sarit Kimchi
- > Director: European Research Council (ERC), Marie Skłodowska-Curie Actions (MSCA), Culture, creativity and inclusive society, Widening participation and strengthening the European Research Area Ms. Smadar Hirsh



 National Contact Point (NCP) – Head of Sector - European Research Council (ERC), Culture, creativity and inclusive society - Ms. Jessica Stroweis



National Contact Point (NCP) – Head of Sector - Marie Skłodowska-Curie Actions (MSCA), Widening participation and strengthening the European Research Area – Ms. Shelly Bachar



Director: Innovative Europe – EIC Accelerator, European Innovation Ecosystems (EIE), European Institute of Innovation & Technology (EIT), Enterprise Europe Network (EEN) - Ms. Lee Cohen



National Contact Point (NCP) – Head of Sector - EIC Accelerator, European Innovation Ecosystems (EIE),
 European Institute of Innovation & Technology (EIT), Enterprise Europe Network (EEN) – Ms. Nirit Ossi









Our Team





> Director: Digital, Industry, Civil Security for Society, Space and EIC Pathfinder - Mr. Danny Seker



 National Contact Point (NCP) – Head of Sector – Key Digital Technologies (KDT) and Industry - Ms. Rachel (Heli) Loutaty



National Contact Point (NCP) - Head of Sector - Civil Security for Society Ms. Nitzan Gilad



National Contact Point (NCP) - Head of Sector — EIC Pathfinder and Transition and Idealis Project leader - Ms. Tzlil Ribak



Director: Health; Food and Agriculture; Environment and Circular economy, Energy, Climate and Mobility - <u>Dr.</u> <u>Hagit Schwimmer</u>



National Contact Point (NCP) – Head of Sector - Health, Food and Agriculture – Mr. Nir Shaked



National Contact Point (NCP) – Head of Sector - Energy; Environment, and Climate – Mr. Asaf Aharon



 National Contact Point (NCP) – Head of Sector - Transport, ETNA Project, Circular Economy, Sustainable Communities – Ms. Ofir Weltsch









